

## Overview

Our business-focused legal experience brings a unique perspective in assuring that our clients achieve their business and strategic goals. Our team offers experienced attorneys, several of whom have worked in-house at national and international life sciences manufacturers, suppliers, distributors, brick and mortar, and E-commerce retailers. Our firm's goal is to add value by providing top-level, business practical legal advice that helps your business further its strategic business plans while minimizing legal risk. Several practice areas are described below:

### LIFE SCIENCES

- Steptoe & Johnson's Life Sciences Team can help bring a client's product from idea to market, then assist with ongoing business and regulatory matters, and occasional unexpected issues. Our Life Sciences practice spans a multitude of industries including food, dietary supplements, sports nutrition, medical devices, nutraceuticals, and natural products, including hemp products, cannabidiol (CBD), and other hemp-derived cannabinoids.
- Our team routinely assists U.S. and foreign clients with navigating the legal, regulatory, business, and litigation matters that arise throughout a product's entire life cycle — from development, formulation, manufacturing, and production, through claims review, labeling, packaging, omni-channel marketing, product distribution, and sale. We know your products operate in highly competitive markets, and we understand how regulations by federal and state agencies, such as the Food and Drug Administration (FDA) and the Federal Trade Commission (FTC), can impact your business.

### CANNABIS COUNSEL

- Our Cannabis Counsel actively assist numerous cannabis organizations through a comprehensive understanding of the cannabis industry, a proactive approach to regulation and corporate compliance, and a demonstrated ability to apply its knowledge and experience in furthering clients' business goals. Our team will provide thoughtful advice on everything from making application for a hemp license or medical cannabis permit to guidance on day-to-day operations and compliance obligations for growers, processors, and dispensaries.

### COMMERCIAL TRANSACTIONS - ONGOING BUSINESS OPERATIONS AND OPPORTUNITIES

- Our Commercial Transactions Team provides quick access to client-focused, business-seasoned counsel who possess a broad range of strategic experience and specific core competencies to respond, answer, and address your unique commercial and contracting needs. Our team will provide support for emerging and established companies in nearly any industry as they seek to improve, expand, reduce risk, or restructure their current operations. We help document and negotiate general and the more complex transactions that can improve your business systems, supply chain and productivity.

### PURSUING AND DEFENDING CLAIMS, HANDLING DISPUTES AND LITIGATION

- Steptoe & Johnson's Dispute Resolution and Litigation teams understand offensive and defensive litigation. No one wants to: defend a lawsuit whether products, deals, employees, or IP; undergo a regulatory investigation; or go through the resulting nonproductive business disruption of the litigation and discovery process. But it does happen ... every day. We're more than capable to support your business should someone breach or challenge your business.



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