

# Life Sciences

*Providing life sciences companies practical legal help throughout the supply chain from concept to shelf*

## Overview

At Steptoe & Johnson PLLC we provide life sciences companies practical legal help throughout the supply chain from concept to shelf. Our business-focused legal practice brings a unique perspective for helping our clients achieve their goals. We have experienced attorneys, several of whom have worked in-house at national and international life sciences manufacturers, suppliers, distributors, brick and mortar, and e-commerce retailers, and while we staff lean, we build a team specifically for you. Our firm's goal is to add value by providing top-level, business-practical legal advice that helps your company further its strategic plans to develop U.S. and international markets, while minimizing legal risk.

## **Life Sciences, FDA, FTC & Other Regulatory Compliance**

We help innovation companies, raw material, manufacturing, packaging, logistics and finished goods clients take their life sciences ideas, materials, or services to production and through distribution, and then to market. Along the way and afterwards, we can assist with ongoing business and regulatory matters, and occasional unexpected issues. Our life sciences practice spans a multitude of industries including food, dietary supplements, sports nutrition, medical devices, nutraceuticals, and natural products. We know your products operate in highly competitive markets, and we understand how regulations by federal and state agencies, such as the Food and Drug Administration (FDA), the Federal Trade Commission (FTC), or even California Proposition 65 can impact your business.

Step toe & Johnson lawyers help life sciences companies optimize logistics, mitigate risk, ensure important regulatory compliance, and manage labeling, marketing, and other promotional elements of their products. Our team routinely assists U.S. and foreign clients in successfully concluding business deals, and any legal, regulatory, and litigation matters that arise throughout a product's entire life cycle.

## **Multidisciplinary Life Sciences Legal Support Areas**

### **Corporate, Tax & Commercial Transactions**

Step toe & Johnson helps emerging and established companies seeking to improve, expand, reduce risk, or restructure their operations, and routinely provides guidance to U.S. and foreign clients on everything from entity structuring, complex corporate and tax strategy issues, and proactive counsel on daily operations and good corporate governance. We can help negotiate or set up the necessary commercial agreements, business financing, distribution and logistics arrangements, and import and export compliance needed to get and keep your products and services moving.

## Intellectual Property & Licensing

Our Intellectual Property (IP) practice focuses on providing clients with high-quality trademark, service mark, copyright, and licensing issues. We develop and implement strategies to secure, protect, and commercialize your intellectual property, trade secrets, trademarks, and patents. We also provide guidance on licensing and royalty arrangements to help you harvest the value of your technology and to protect those strategic assets.

## Litigation, Products Liability & Class Action

No one wants to defend a lawsuit or undergo a regulatory investigation, but these events happen every day. Steptoe & Johnson's dispute resolution and litigation teams understand offensive and defensive strategies and their impact on business. Protecting a company's rights or defending a lawsuit, class action or regulatory investigation can be expensive and distracting. We explore alternative strategies and business solutions, and tailor the approach to each dispute to reduce risk and get our clients back to what they do best: grow their business.



### **James M. Sander**

Team Leader

Corporate/M&A, FDA/FTC, Life Sciences

O: (412) 508-8053, C: (412) 260-1944

[jim.sander@steptoe-johnson.com](mailto:jim.sander@steptoe-johnson.com)